



ABOUT ASILIA

Asilia Africa is one of East Africa's long-standing safari companies. Meaning 'genuine' or 'authentic' in Swahili, we've built a reputation for incredible safari experiences and our unwavering commitment to empowering both people and nature alike in the region. Founded in 2004, Asilia has a leading presence in the main safari destinations in Tanzania and Kenya as well as a driving role in several pioneering projects. Asilia's goal is to turn crucial and fragile natural habitats into lasting conservation economies, benefitting both the environment and local communities. At present, the company owns and operates 18 lodges and camps as well as a ground handling operation. Asilia is the first sustainable safari/lodge company in Africa to receive a 5-star rating for sustainability from GIIRS, was recognized as one of the "Best Companies for the World" in 2013 and was awarded the 2014 Tourism for Tomorrow Business Award.

WHAT WE BELIEVE IN

We believe that world-class travel can go hand in hand with improving livelihoods and conservation of nature. Our luxury camps and lodges are in some of the most special places on earth. Places we want to safeguard for the future. We strive to transform whole areas, from crucial fragile natural habitats with often impoverished communities into lasting conservation economies; effectively protecting wildlife whilst providing opportunities for local people to prosper. Whichever department you work in, your efforts will be crucial in achieving our conservation goal.

POSITION:

Senior Operations
Manager

LOCATION:

Dar es Salaam,
Southern Tanzania

RESPONSIBILITIES AND DUTIES

We are looking for a professional **Senior Operations Manager** to head up our Southern Tanzania Operations. As Senior Operations Manager you are end-responsible for the management of all Asilia operations in Southern Tanzania. This includes amongst others:

- Line management of all Asilia employees in Southern Tanzania; their performance and development.
- Ensuring that the various Tanzania guest-facing units deliver guest services / experiences in line with the agreed standards & definitions; idem for agent services.
- End-responsible for the consistently strong and cost-efficient performance of support functions including resupplies, workshop / fleet management and asset management / maintenance.
- Ensuring that the Tanzania operations meet Asilia's Group policies, procedures and standards at all times, including a/o health & safety and admin controls.



- Ensuring that all assets and equipment are kept in excellent condition.
- Strong general performance of Asilia's Tanzania operations against set management objectives.
- Strong financial performance of Asilia's Tanzania operations against its Operating Budget as well as good management of CAPEX against CAPEX budgets/plans .

REQUIRED PROFILE

We are looking for an experienced, well-rounded Senior Operations manager with the following profile:

- Minimum 10 years of experience in various operational management roles (Africa-experience and tourism industry experience a must).
- Strong organizational and logistic skills in leadership positions in organisations with >200 staff.
- Effective at managing and training/coaching middle managers and staff.
- Effective at crisis management and good at making instant decisions; ability to multitask and prioritize in a challenging environment.
- Good working knowledge & experience in the majority of the following areas:
 - Logistics/resupply
 - Cost management
 - HR/people development
 - Menus, food quality and food presentation
 - Some bush/guide knowledge
 - Asset & fleet maintenance management
- Ability to build good working relationships with people at all levels from camp staff to the board of directors.
- Proven ability to handle complex intercultural people matters, with cultural sensitivity and awareness.
- Passion for positive impact and wildlife tourism as well as community development.
- Minimum degree or diploma.
- Strong verbal and written communication skills and ability to structure and present work plans and ideas.
- Independent 'getting things done' mentality; willing to work hard.
- Local African languages a preference.

The base for this role will be in Dar es Salaam, however, there will be frequent travel to the camps and lodges in Southern Tanzania.

Please email a copy of your CV and cover letter as to why you are the right person for us to Christin@asiliaafrica.com by no later than **20 February 2023**. If you have not heard back from us within 10 days of your application, please consider your application to have not been successful.